

**MAKE YOUR DAY
A SALES DAY
JOIN THE TEAM**

SALES REPRESENTATIVE (m/f) LEAD GENERATION

YOUR RESPONSIBILITIES LEAD GENERATION

- ▶ Implementation of the first contact with potential business customers in business sector logistics
- ▶ Identification of customer requirements by means of telephone calls
- ▶ Processing of all relevant information in our databank
- ▶ Forwarding of processed Leads for further support through the sales team
- ▶ Increase in market shares for our customer with the aim of increasing market penetration in the logistics sector

YOUR QUALIFICATIONS

- ▶ Completed vocational training, ideally in the commercial or logistical area/area of activity
- ▶ Preferably, first practical experience in sales and interest in the transport & logistics industry
- ▶ You distinguish yourself through your sales affinity
- ▶ You enjoy customer contact and sales
- ▶ Goal-oriented thinking and acting, customer orientation and organizational skills rate among your personal strengths

We are looking for people who enjoy communication.

3wPhone is a medium-sized company based in Halle (Saale). Since 2000, IT and technology companies in the business customer sector have placed their trust in the professional sales support and customer service provided by our employees.

Are you looking for a new challenge in a growing and innovative company? Then we are the right people for you!

What we have to offer:

Challenging, versatile and responsible tasks with plenty of creative freedom and excellent development opportunities.

A positive working environment with a strong sense of team spirit, great colleagues, flat hierarchies and short decision paths.

A workplace in the heart of Halle with shift-free working hours.

If we have awakened your interest please send your application documents stating your salary expectations and your earliest possible starting date: