



AXIVAS



**MAKE YOUR DAY
A SALES DAY
JOIN THE TEAM**

REGIONAL ENGAGEMENT MANAGER (m/f)

YOUR RESPONSIBILITIES

- ▶ Build relationships with Regional Digital Marketing Leadership to ensure a healthy flow of communication of ideas and innovation across global and regional organizations
- ▶ Coordinate regional engagement projects in accordance with regional partner requirements, including advising on requested materials and services, identifying key partners, setting time frames for completion
- ▶ Ensure bi-directional communication among global and regional stakeholders
- ▶ Ensure rapid response to inquiries and requests and maintain communication and transparency among all stakeholders
- ▶ Establish multilevel working relationships to provide a positive partnership experience with global and regional stakeholders
- ▶ Maintain consistent communication channels with regional leadership and global topic areas
- ▶ Provide insight on a variety of digital marketing topics and sharing of best practices across different areas
- ▶ Leverage tools and technology with accuracy to manage and track complex regional engagement projects
- ▶ Contribute to constant improvement of the established regional engagement processes

YOUR QUALIFICATIONS

- ▶ A degree in a related field or equivalent work experience
- ▶ At least three years of experience in a similar position managing international marketing projects, ideally in an account management role
- ▶ Solid project and time management skills with a capacity to set and maintain priorities in a multi-task, fast-paced environment
- ▶ Language skills (fluent English) and intercultural sensitivity
- ▶ International team work
- ▶ Effective oral and written communication skills and ability to communicate with internal stakeholders across different departments
- ▶ Attention to detail with an emphasis on accuracy and quality
- ▶ Proven capacity to work under pressure and tight deadlines
- ▶ Excellent problem-solving and analytical skills
- ▶ Excellent communication, customer service, and collaboration skills
- ▶ Willingness to acquire new skills to meet evolving needs

OUR OFFER

The Axivas Group is an international operating and fast-growing company and stands for competent business customer service in sales, service and support with four national and six international locations.

It requires a lot of tact and experience to establish business contacts, to develop effective sales concepts and marketing strategies to pave the way to success. Companies such as SAP, IBM, Microsoft, ABB place their trust in Axivas.

In addition to attractive working conditions and a state of the art infrastructure, we offer you the opportunity to continuous advancement in a dynamic and innovative company.

A positive working environment with a strong spirit, great colleagues, flat hierarchies and short decision-making routes.

After the initial on the job training phase and continuous trainings, you will have the opportunity to take on a versatile and responsible job position.

If we have awakened your interest please send your application documents stating your salary expectations and your earliest possible starting date: