



**AXIVAS**

## Make your day a sales day

The Axivas Group is an international operating and fast-growing company and with three international locations and six subsidiaries stands for competent business customer service in sales, service and support.

It requires a lot of tact and experience to establish business contacts, to develop effective sales concepts and marketing strategies to pave the way to success. Companies such as SAP, IBM, Microsoft, ABB place their trust in Axivas.

In addition to attractive working conditions and a state of the art infrastructure, we offer you the opportunity to continuous advancement in a dynamic and innovative company.



Axivas employs over 600 employees world wide and continues to expand. With immediate effect, for our office in Sofia we are looking for several

## Sales Agent (m/f)

### Our offer:

- ▶ You will find a dynamic, international company with a high standard quality service portfolio.
- ▶ After the familiarization phase and continuous trainings you will have the opportunity to take on a versatile and responsible job.
- ▶ A positive working environment with a strong team spirit and flat hierarchies.



## Your Tasks:

- ▶ To carry out telemarketing projects and support the distribution in the different project phases (Event invitation, Lead generation, research) for our clients.
- ▶ To build up new and maintain the existing contacts by telephone, email, fax etc.
- ▶ To process the collected information in our CRM system.

## Your Qualifications:

- ▶ Excellent verbal and written communication skills in target language (English or French or German or Spanish or Italian).
- ▶ Knowledge of MS Office, Windows, Internet applications and CRM.
- ▶ Strong motivation and willingness to work in a multinational team.
- ▶ Good manner in telephone conversation.
- ▶ First experiences in the area of telemarketing are an advantage for your entrance, but not a must.
- ▶ You can stand to us for your activity 40 hours per week at the possession.

If interested, please send your detailed application documents stating your salary expectations and earliest possible starting date, preferably per E-Mail, to: [hr\\_bg@axivas.com](mailto:hr_bg@axivas.com).

**We look forward to meeting you!**