



AXIVAS



**MAKE YOUR DAY
A SALES DAY
JOIN THE TEAM**

EMPLOYEE (M/F) INSIDE SALES OUTBOUND B2C

YOUR RESPONSIBILITIES

- ▶ Conducting sales dialogues with private customers
- ▶ Acquisition of new customers for a renowned energy supplier
- ▶ Closure-oriented telephoning and fulfillment of the project goals
- ▶ Identification and implementation of cross-selling potential
- ▶ Processing of project-relevant and customer-related data
- ▶ Personal initiative in conducting and leading the conversation

YOUR QUALIFICATIONS

- ▶ Preferably, first experience in telephony, internal sales support or call centers
- ▶ Strong sales personality and a high level of self-motivation
- ▶ You enjoy active outbound telephony
- ▶ You enjoy customer contact and sales
- ▶ Goal-oriented thinking and acting, customer orientation and organizational skills rate among your personal strengths

OUR OFFER

The Axivas Group is an international operating and fast-growing company and stands for competent business customer service in sales, service and support with four national and six international locations.

It requires a lot of tact and experience to establish business contacts, to develop effective sales concepts and marketing strategies to pave the way to success. Companies such as SAP, IBM, Microsoft, ABB place their trust in Axivas.

In addition to attractive working conditions and a state of the art infrastructure, we offer you the opportunity to continuous advancement in a dynamic and innovative company.

A positive working environment with a strong spirit, great colleagues, flat hierarchies and short decision-making routes.

After the initial on the job training phase and continuous trainings, you will have the opportunity to take on a versatile and responsible job position.

If we have awakened your interest and you are open to new professional challenges, we would be delighted to receive an informative application from you.

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