



AXIVAS



**MAKE YOUR DAY
A SALES DAY
JOIN THE TEAM**

EMPLOYEE (M/F) INSIDE SALES LEAD GENERATION

YOUR RESPONSIBILITIES

LEAD GENERATION

- ▶ Implementation of the first contact with potential business customers in business sector logistics
- ▶ Identification of customer requirements by means of telephone calls
- ▶ Processing of all relevant information in our databank
- ▶ Forwarding of processed Leads for further support through the sales team
- ▶ Increase in market shares for our customer with the aim of increasing market penetration in the logistics sector

YOUR QUALIFICATIONS

- ▶ Completed vocational training, ideally in the commercial or logistical area/area of activity
- ▶ Preferably, first practical experience in sales and interest in the transport & logistics industry
- ▶ You distinguish yourself through your sales affinity
- ▶ You enjoy customer contact and sales
- ▶ Goal-oriented thinking and acting, customer orientation and organizational skills rate among your personal strengths

OUR OFFER

The Axivas Group is an international operating and fast-growing group of companies and stands for competent business customer service in sales, service and support with four national and six international locations.

It requires a lot of tact and experience to establish business contacts, to develop effective sales concepts and marketing strategies to pave the way to success. Companies such as SAP, IBM, Microsoft, ABB place their trust in Axivas.

In addition to attractive working conditions and a state of the art infrastructure, we offer you the opportunity to continuous advancement in a dynamic and innovative company.

A positive working environment with a strong spirit, great colleagues, flat hierarchies and short decision-making routes.

After the initial on the job training phase and continuous trainings, you will have the opportunity to take on a versatile and responsible job position.

If we have awakened your interest and you are open to new professional challenges, we would be delighted to receive an informative application from you.

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