



AXIVAS



**MAKE YOUR DAY
A SALES DAY
JOIN THE TEAM**

SALES TRAINER/ IN-HOUSE COACH (M/F/D)

YOUR AREA OF RESPONSIBILITY

- ▶ Implementation and follow up of trainings for our employees (m/f/d) at national and international locations in the framework of the stipulated development plans
- ▶ Organization and implementation of von web based trainings and classroom trainings in German and English
- ▶ Side by Side Coaching with main focus points rhetoric, conversation strategies, sales etc.
- ▶ Trainings on the subjects of sales and time management
- ▶ Organization and implementation of needs-based workshops and Trainings for managers (m/f/d) and sales employees (m/f/d)
- ▶ Evaluation of educational and training measures
- ▶ Upkeep of the existing learning Management System
- ▶ Creation and optimization of training documents
- ▶ Self-dependent organization and implementation of management development programs and internal training courses such as the specialist career path, mentor training, train the trainer, coacher training

YOUR QUALIFICATIONS

- ▶ Commercial vocational training, or a university degree or a comparable qualifications
- ▶ Vocational training as a Trainer or Coach, Several years of training and /or sales experience in Telemarketing/ Telesales, Ideally, experience in telephony in a business or private customer environment
- ▶ Experience in implementing WEB BASED TRAINING
- ▶ English language skills at Level C1 and a high willingness to travel complete your profile
- ▶ The ability to adapt and implement quality measures and sales methods
- ▶ You are a talented motivator and stand out through your creative and target orientated methodology
- ▶ Endurance, flexibility and reliability round off your profile

OUR OFFER

The Axivas Group is an internationally operating and rapidly growing group of companies and stands for competent business customer support in sales, service and support.

It takes a lot of tact and experience to establish business contacts, develop effective sales concepts and lead sales strategies to success. Companies such as SAP, IBM, Microsoft or ABB place their trust in Axivas.

Challenging, versatile and responsible tasks with plenty of scope for creativity and excellent development opportunities.

A positive working environment with a strong team spirit, great colleagues, flat hierarchies and short decision-making paths.

After the initial training phase and continuous training, you will have the opportunity to take on a varied and responsible role.

If we have captured your interest, please send your application documents stating your salary expectations and earliest possible starting date to:

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