



AXIVAS



**MAKE YOUR DAY
A SALES DAY
JOIN THE TEAM**

SALES AGENT (m/f)

YOUR SCOPE OF DUTIES

- ▶ To carry out telemarketing projects and support the distribution in the different project phases (Event invitation, Lead generation, research) for our clients.
- ▶ To build up new and maintain the existing contacts by telephone, email, fax etc.
- ▶ To process the collected information in our CRM system.

YOUR QUALIFICATIONS

- ▶ Excellent verbal and written communication skills in target language (English or French or German or Spanish or Italian).
- ▶ Knowledge of MS Office, Windows, Internet applications and CRM.
- ▶ Strong motivation and willingness to work in a multinational team.
- ▶ Good manner in telephone conversation.
- ▶ First experiences in the area of telemarketing are an advantage for your entrance, but not a must.
- ▶ You can stand to us for your activity 40 hours per week at the position.

OUR OFFER

The Axivas Group is an international operating and fast-growing company and stands for competent business customer service in sales, service and support with four national and six international locations.

It requires a lot of tact and experience to establish business contacts, to develop effective sales concepts and marketing strategies to pave the way to success. Companies such as SAP, IBM, Microsoft, ABB place their trust in Axivas.

In addition to attractive working conditions and a state of the art infrastructure, we offer you the opportunity to continuous advancement in a dynamic and innovative company.

A positive working environment with a strong spirit, great colleagues, flat hierarchies and short decision-making routes.

After the initial on the job training phase and continuous trainings, you will have the opportunity to take on a versatile and responsible job position.

If we have awakened your interest and you are open to new professional challenges, we would be delighted to receive an informative application from you.

Axivas Deutschland GmbH | Shared Service Center | Carl-Benz-Str. 9-11, 68723 Schwetzingen
Phone +49 6202 927 2000 | mail bewerbung@axivas.com | www.axivas.com/karriere